

FORUM²⁰¹⁵

Institut pour le partenariat public-privé

15-16 octobre 2015 – Centre Mont-Royal – Montréal

7th GRAND FORUM

Investing in our infrastructures: PPPs, not simply an option, but a real necessity!

Presented by



SNC • LAVALIN

THURSDAY, OCTOBER 15, 2015

8:30 a.m. OPENING REMARKS

VINCENT JOLI-CŒUR, Chairman of the Board, IPPP
ROGER LÉGARÉ, President and CEO, IPPP

**08:45 THE QUEST FOR INNOVATIVE SOURCES OF FINANCING FOR CDPQ
INFRA'S MAJOR TRANSIT PROJECTS**

Presented by : *to be confirmed*
Workshop led by **VINCENT JOLI-COEUR**, Chairman of the Board,
IPPP

NICOLAS BOUCHARD, City Manager, Ville de Brossard
JEAN-FRANÇOIS BRETON, President, Carbonléo
FREDERICKA CUENCA, Senior Director of Strategic Initiatives,
Metropolitan Transportation Authority (New York)

JOHN McGREGOR, President, E-Rail (Edinburgh) – *Fellow, Royal Institute of Chartered Surveyors*

PHILIPPE RAINVILLE, Vice President, Planning, Engineering and Construction, Aéroports de Montréal

Following the announcement of the agreement between the Government of Quebec and CDPQ, CDPQ Infra will undertake the development and operation of greenfield public transit projects subject to their commercial viability. Two vital public transit systems in the greater Montreal area are analyzed in priority - one on the new Champlain Bridge, and another linking downtown Montréal to the Montréal-Trudeau International Airport and the West Island.

Our experts will discuss innovative sources of private financing used in Europe (London, Copenhagen among others) and the USA (New York), such as land value capture, tax and zoning incentives and their applications in the context of these projects in the greater Montreal area.

09:30 CUSM AND CRCHUM

DENIS CREVIER, President, Groupe infrastructure santé McGill
LUC FOUQUETTE, General Manager, Collectif Santé Montréal

10:10 NETWORKING-BREAK

10:30 PROMOTING SOUND PRACTICES: FRENCH EXAMPLES

VINCENT PIRON, President, Piron Consulting – *Centre d'excellence internationale de promotion des bonnes pratiques* (under the aegis of United Nations Economic Commission for Europe)

Infrastructural development calls for optimization of execution methods. The *Centre d'excellence internationale de promotion des bonnes pratiques* puts forward a complete economic analysis of the projects, including the expanded socio-economic essential benefits. This analysis encompasses the project prioritization process and the evaluation the positive budgetary repercussions for public authorities. The discount rate and opportunity costs of public funds, make it possible to determine the best financing method and the most effective contractual structure among the various tools available to public authorities.

11:00 WORKSHOP – INFRASTRUCTURAL NEEDS IN QUEBEC AND ONTARIO

MARC ROMOFF, CEO, Canadian Council for Public-Private Partnerships

PIERRE BABINEAU, Vice President, Eastern Quebec Project Expertise and Management, Société québécoise des infrastructures

The need for municipalities and governments to modernize their infrastructures, in both Ontario and Quebec, is enormous. What are the specific needs? What are the peculiarities of each province?

11:50 NETWORKING-BREAK

12:15 CONFERENCE-LUNCH

CARLOS J. LEITÃO, Quebec Finance Minister

1:30 p.m. WORKSHOP – HOW ARE PPPS FARING IN THE UNITED STATES? NEW APPROACHES? NEW PROJECTS?

Presented by **RICET NADEAU**, National Vice President, PPP/Design-Build, WSP

Workshop led by **FRÉDÉRIC BRASSARD**, Vice President, Corporate Development & Legal Affairs, Axium Infrastructure

VARIOUS APPROACHES ACROSS VARIOUS STATES

SALLYE PERRIN, Senior Vice President, développement des projets P3, WSP/Parsons Brinckerhoff

As P3 activity in the United States ramps up, several US states stand out as leaders and others are showing more and more interest in the model, Sallye will present the various states' approaches, recent developments in the various project types (social infrastructure P3s, demand-risk P3), contemplated US project pipeline as well as the potential opportunities offered by federal infrastructure funding.

THE VIRGINIA EXAMPLE

J. DOUG KOELEMAY, Director, P3 Virginia

As manager of one of the leading P3 programme in the US, Doug will describe the Virginia P3 experience so far, with emphasis on projects realised and related lessons learned, contemplated project pipeline, relationship between states and the federal government in funding infrastructure projects and on the pros / cons of revenue risk vs. availability payment-based transactions.

OPPORTUNITIES / CHALLENGES IN PURSUING P3S IN THE UNITED STATES, PROJECT PIPELINE

JOE WINGERTER, Director P3 Project Development, Kiewit

Providing the view of one of the leading US & Canadian P3 market participant, Joe will provide his perspective on the main differences between the US and the Canadian P3 markets, the most successful US procurements, the contemplated US P3 project pipeline, the evolution in the US federal infrastructure funding and

on the various US states approaches regarding revenue risk vs. availability payment-based transactions.

US P3 FINANCING LANDSCAPE

TOM ROUSAKIS, Senior Managing Director, Ernst & Young

Providing the view of one of the leading financial adviser to US public authorities, Tom will share his thoughts on the recent developments in financing options for US P3 projects (bank market, Private Activity Bonds (PABS), taxable bonds, Transportation Infrastructure Finance and Innovation Act (TIFIA) loans), highlighting key differences between the US and Canadian P3 financing landscape.

3:00 NETWORKING-BREAK

3:30 QUEBEC'S MARITIME STRATEGY: A PARTNERSHIP OPPORTUNITY TO BE DEVELOPED FOR THE FUTURE

GEORGES FARRAH, Deputy Secretary General, *Secrétariat aux affaires maritimes*

4:00 WORDS OF THANKS AND CLOSING REMARKS

VINCENT JOLI-CŒUR, Chairman of the Board, IPPP
ROGER LÉGARÉ, President and CEO, IPPP

"LES MERITAS DE L'IPPP" COCKTAIL

Presented by



4:30 OPENING REMARKS

VINCENT JOLI-CŒUR, Chairman of the Board, IPPP
ROGER LÉGARÉ, President and CEO, IPPP

4:40 AWARDS PRESENTATION

5:45 END OF COCKTAIL

FRIDAY, OCTOBER 16, 2015

8:30 a.m. OPENING REMARKS

VINCENT JOLI-CŒUR, Chairman of the Board, IPPP

ROGER LÉGARÉ, President and CEO, IPPP

08:45 ADDRESS

ABDELAZIZ RABBAH, Minister of Equipment, Transportation and Logistics, Morocco

09:10 ADDRESS

MAMADOU IGOR DIARRA, Minister of Finance, Mali (to be confirmed)

09:30 NETWORKING-BREAK

10:00 PROJETS

Round table discussions between project directors in Maghreb countries and Quebec businesses.

12:00 END OF CONFERENCES